

Enhance reliability of mechanical seals by partnering with OTC

Benefits of OTC's Alliance Program



What is the Alliance Program?

The Alliance Program is an agreement between OTC and our valued customer to lower the total cost of ownership through reliability improvement. We will work with your team to create a long term performance-oriented relationship.

Pump dependability will improve with the increased maintenance schedule, inspection, and monitoring of the mechanical seals.

Our goal is create an atmosphere of mutual trust while ensuring maximum performance of your equipment while reducing maintenance and overhead costs due to downtime.



Equipment Performance

Through the Alliance Program, OTC is continuously striving to increase efficiency and reliability. Improved pump reliability directly results in enhanced plant availability and reduced downtime cost. The inevitable impact is lower maintenance costs and higher productivity.

Strategic Sourcing

Strategic sourcing programs in the Alliance Program identifies the most cost-effective and simplified process for procurement. OTC focuses on long-term value while keeping in mind price, quality and reliability.

Inventory Management

As part of the Alliance Program, OTC aims to minimize parts inventory and inventory-related costs, optimizing stock levels, improving asset utilization and reducing maintenance.

Technical Support

Our experienced group of service and repair technicians are unmatched when it comes to lowering maintenance-related life cycle costs. OTC's on-site training within the Alliance Program will:

- Improve plant and personnel safety
- Increase pump reliability
- Improve technical skills of operations and repair staff

Energy Optimization

Pump energy consumption is significant, often accounting to up to 50% of electrical energy use. When equipment deteriorates, pump efficiency declines and increases operating costs. In the Alliance Program, OTC's audits review all aspects of the pumping system for savings opportunities.

Safety, Health, Environment

As a partner, a customer can reduce the costs incurred to maintain a safe workplace, protect employee health and minimize environmental impact with equipment reliability assessment and training.

Contact your OTC sales representative for more information on our Mechanical Seal Alliance Programs!

We Monitor Seal Failures, You Save Money

The most common cause of pump repair in centrifugal pumps are due to seal failures. No facility can afford to have their pump performance compromised. OTC has created an **Alliance Program** to partner with our valued customers to ensure operating efficiency and increase overall run time.

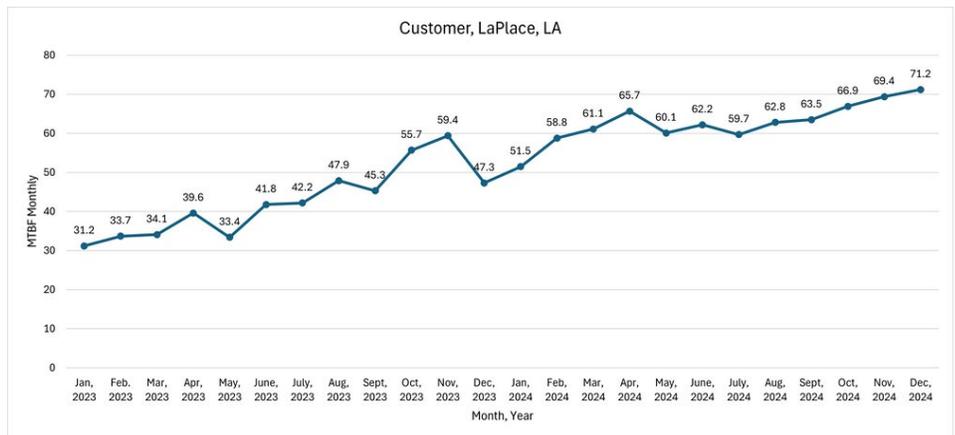
Increase your MTBF

Our experienced team have the tools and resources to provide an increased level of maintenance, technical support and continuous monitoring to lower maintenance-related downtime.

Why OTC?

OTC is one of the largest industrial distributors and service providers in the United States. We deliver manufacturing expertise from air to power machinery, automation processes & components, engineered finishing solutions, and pumps that can move any fluid type.

With over 40 authorized service locations throughout North America, OTC Industrial Technologies specializes in quality comprehensive repair, service, inspection, installation and maintenance to keep you running. Whatever your industry, OTC has a solution.



Condition Monitoring and Predictive Maintenance

- Remote Condition Monitoring for predictive maintenance (Meg-Alert, vibration, current, temperature, pressure, oil quality and more)
- Cloud-based Report & Alerts for real-time decision making with failure analysis
- Wireless and Bluetooth enabled sensors for seamless integration and customization
- Improved system uptime and operation efficiency



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